

VADORE

VAlorizations of Data to imprOve matching in the laboR
markEt

ENSAE – Univ. Paris-Sud – Pole Emploi



July 10, 2018

VADORE project

Objectives

- ▶ Reduction in frictional unemployment
- ▶ Recommendation of vacancies to job seekers / job seekers to firms
- ▶ Empowerment of job seekers and recruiters

Partners

- ▶ Ecole Nationale de la Statistique et de l'Administration Economique
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Frictional unemployment

Substantial **frictions** in the french labor market (200-330m unfilled vacancies)

- ▶ Imperfect information: cost of access to information, processing and dissemination of information
- ▶ Asymmetric information between job seekers (JS) and recruiters
- ▶ Limited ability of JS to consider and sort a large volume of vacancies

What we know about Public Employment Services

- ▶ Job search assistance programs are effective Card 15
- ▶ Symmetric intervention recommendation to firms Algan et al. 17

Room for improvement

- ▶ Recent use of recommendation algorithms on labor market platforms Horton 15-17; Schmidt et al. 17
- ▶ Questions:
 - ▶ Use of very detailed set of longitudinal data to conceive recommendation and empowering tools
 - ▶ Use of the tools at a large (national) scale
 - ▶ Measure of impacts at the individual level (transition to employment - hires) and at the market level (displacement and crowding out effects)

Available (big) Data

Applicants

- ▶ Demographic variables collected at each registration into unemployment
- ▶ Detailed information on past unemployment spells, reasons for being unemployed
- ▶ Parameters of the jobsearch (reservation wage...)
- ▶ Large database of CVs (30M): Education, training, skills, experience, description of past occupations, fields of interest, hobbies

Enterprises

- ▶ All past vacancies posted at the PES - detailed information on job offers (3.2M posted in 2017)
- ▶ Past flows of hires by occupation/contract
- ▶ Accounting information

Matching

- ▶ Database recording tentative matching (MER) and successful matching (MER+)
- ▶ Database recording all hires for firm - individual pair

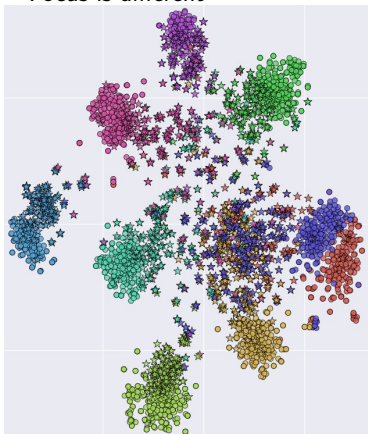
Labor market

- ▶ Labor market tightness measures at a local/trade level

Challenges

Text processing (CVs, offers)

- ▶ Vocabulary is different
- ▶ Focus is different



Similarity between offers (circle) and CVs (stars)

Resources, e.g. ROME work market ontology

- ▶ New competences and new jobs are not considered.
- ▶ Job seekers can fit in various categories (receptionist vs saleswoman)

Goal 1: recommendation

Collaborative filtering

- ▶ Learn the best match from the past
- ▶ Limit: Cold start (new users, new items)

Challenge Netflix



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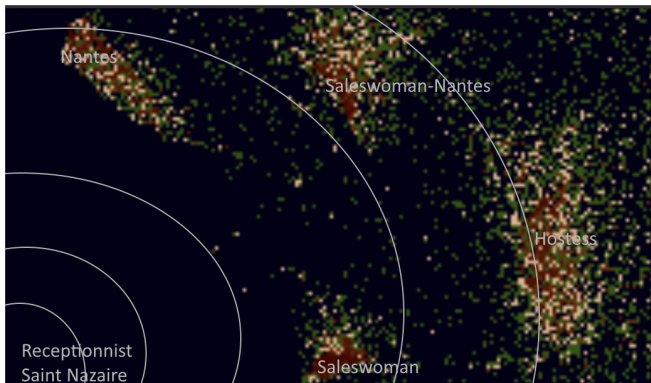
Word Embedding

- ▶ From words to \mathbb{R}^d
- ▶ Alignment of job and offer vocabularies in \mathbb{R}^d
- ▶ Siamese networks to improve text similarity from collaborative similarity

Rolet Cuturi Peyré 16

Schmitt et al. 17

Goal 2: Empowerment



Sub-market map of job offers/CVs

- ▶ Where can I find jobs ? What kind of jobs?
- ▶ Density, Evolution, Wages,...

"what-if" Scenario

- ▶ What should I change to find jobs ?

Validation and Impact Evaluation

Randomized Experiments

- ▶ Two new tools : recommendations and the map
- ▶ A/B Testing: provide access to the tools to randomly selected set of job seekers / firms vs control groups

Questions

- ▶ How the tools are used
- ▶ Direct Impact of using tools (flows of hires/transition to employment)
- ▶ Specific design to address equilibrium effects and crowding out effects (inequalities in the access to employment)

Crépon 13

Planning

- ▶ Phase I September 2018 - August 2019
 - ▶ Data preparation (Ing.)
 - ▶ recommendation algorithms
- ▶ Phase II September 2019 - February 2020
 - ▶ recommendation tools finalized and incorporated in PES caseworkers toolbox
 - ▶ Empowerment map
- ▶ Phase III March 2020 - August 2020
 - ▶ AB testing of recommendation system
 - ▶ Empowerment map finalized and incorporated in caseworkers toolbox
- ▶ Phase IV September 2020 - February 2021
 - ▶ AB testing of the recommendation system, update
 - ▶ AB testing empowerment map
 - ▶ Equilibrium effects of recommendation tools (Impact on inequalities in access to employment)
- ▶ Phase V March 2021 - September 2021
 - ▶ Equilibrium effects of recommendation tools (Impact on inequalities in access to employment)
 - ▶ Equilibrium effects of empowerment map (Impact on inequalities in access to employment)